CII-EXIM BANK CONCLAVE ON
INDIA-AFRICA
PROJECT PARTNERSHIP

2005-2018
The journey so far …

Forthcoming Conclave
17-19 March 2019
New Delhi, India
The first CII-EXIM Bank Conclave on India Africa Project Partnership was held in the year 2005. The initiative was launched by CII in partnership with EXIM Bank of India and with the support of the Ministry of External Affairs and the Ministry of Commerce & Industry, Government of India. Over the last thirteen editions, it has emerged as the pioneer event in building partnerships and enhancing the economic engagement between the two regions.

The effectiveness of the CII EXIM Bank Conclave was best assessed by Mr Pranab Mukherjee, Former President of India and the then Minister of External Affairs, Government of India, in his keynote address at 5th CII EXIM Bank Conclave in 2009. Mr. Mukherjee said “the Conclave has become a prestigious event for Indian and African governments and industry to meet and explore new avenues of partnerships. The annual gathering enables the Indian and African leadership to take stock of the progress of the partnership and address future needs in this regard”.

The conclave has not only set the ground for many new cross-border partnerships to take roots, but also conducted a critical evaluation of the existing collaborative arrangements on the basis of which a new roadmap for future India-Africa partnerships would be designed.

**LEADER’S THOUGHTS**

**Our connection with Africa is not new. The bonds between our countries have strengthened over the years. We are committed to building genuine partnerships that create jobs and opportunities for our peoples.**

_Hon’ble Mr. Pranab Mukherjee_
Former President of India

**Indian industry could play a key role in helping Africa’s manufacturing industries move up the value chain. Manufacturing, drugs and pharmaceuticals, and renewal energy are three vital sectors where Indian investors could make key contributions to Africa’s sustained progress.**

_The King Mswati-III_
The Kingdom of Swaziland

**Indian investments in Africa are directed at delivering concrete benefits to the host African countries. “India is a bright spot for Africa to do business with.”**

_Gen. V K Singh (Retd.)_
Hon’ble Minister of State for External Affairs Government of India

**All Indian initiatives in Africa will be guided by one principle: “What benefits Africa is more important”. India looks toward setting up an India-Africa Development Fund which will become a one-stop shop for all bilateral India-Africa projects and also provide consultancy services for their planning and execution.**

_Mr Suresh Prabhu_
Hon’ble Minister of Commerce & Industry; and Civil Aviation, Government of India

**Without unity and collaboration, Africa will not be able to consolidate its position in international trade. “It is only when two hands wash each other, that they come out clean.”**

_H E Dr. Saulos Klaus Chilima_
Vice President, Republic of Malawi

**Africa seeks India’s active participation in areas like agriculture, agro-processing, ICT, infrastructure, tourism, healthcare and education. African governments extend due protection to foreign investments and urged Indian investors to take advantage of the myriad business opportunities in the region.**

_Hon’ble Dr Ruhakana Rugunda_
Rt. Hon’ble Prime Minister and Leader of Government Business, Republic of Uganda

**As a platform the CII-EXIM Bank Conclave on India-Africa Project Partnership has allowed Africa to find and get rid of common obstacles in our progress towards sustainable growth.**

_Hon Gen (Rtd.) Dr. Constantino GDN Chiwenga_
Vice President, Republic of Zimbabwe
## PARTICIPATION OF POLITICAL LEADERSHIP FROM AFRICA

<table>
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<tr>
<th>Conclave</th>
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| 1st Conclave (March 2005) | H.E. Mr. Jean Pierre Bemba  
Vice President of D R Congo          |
| 3rd Conclave (October 2006) | H.E. (Madame) Marina Barampama  
Second Vice President of Burundi      |
| 4th Conclave (March 2008) | H.E. Dr. Ali Mohamed Shein  
Vice President of Tanzania            |
| 5th Conclave (March 2009) | H.E. Dr. Ramakrishna Sithanen  
Vice-Prime Minister & Minister of Finance  
and Economic Empowerment of Mauritius  |
| 6th Conclave (March 2010) | H.E. Mr. John Dramani Mahama  
Vice President of Ghana             
Hon. S.E.M Gilbert Fossoun Houngbo  
Prime Minister of Togo               |
| 7th Conclave (March 2011) | H.E. Mr. Aires Bonifacio Ali  
Prime Minister of Mozambique          
H.E. Gilbert Fossoun Houngbo  
Prime Minister of Togo               
Hon. Dr. Abdiweli Mohamed Ali  
Deputy Prime Minister & Minister of Planning &  
International Cooperation of Somalia |
| 8th Conclave (March 2012) | H.E. Prof. Faustin Archange Touadera  
Prime Minister & Head of the Government  
of Central African Republic          
H.E. Mrs. Joice Mujuru  
Vice President of Zimbabwe           |
| 9th Conclave (March 2013) | H.E. Dr. Guy Scott  
Vice President of Zambia             
H.E. Mr. Kwanuka Ssekandi  
Vice President of Uganda            
H.E. Mr. Joseph N Boakai  
Vice President of Liberia           
H.E. Mr. Gervais Rufiykiri  
Second Vice President of Burundi     
H.E. Mr. Philémon Yang  
Prime Minister of Cameroon           
H.E. Mr. Daniel Kablan Duncan  
Prime Minister of Cote d’Ivoire      
H.E. Mr. Rui Duarie Barros  
Prime Minister of Guinea Bissau      |
| 10th Conclave (March 2014) | Hon. Dr. Motsoahae Thomas Thabane  
Prime Minister of Lesotho             |
| 11th Conclave (March 2016) | H.E. Kwesi Amissah-Arthur  
Vice President of Ghana              
H.E. James Wani Igga  
Vice President of South Sudan        |
| 12th Conclave (March 2017) | His Majesty The King Mswati-III  
Kingdom of Swaziland                  
Dr. Ruhakana Rugunda  
Rt. Hon. Prime Minister and  
Leader of Government Business, Republic of Uganda |
| 13th Conclave (March 2018) | H E Dr Saulos Klaus Chiima  
Vice President, Republic of Malawi    
H E Mr Edward Ssekandi  
Vice President, Republic of Uganda   
Hon. Constantino Guveya Dominic Nyikadzino Chiwenga  
Vice President, Republic of Zimbabwe |
The increasing participation of the African nations in the CII led Conclaves and the growing relevance of the platform has given shape to policy dialogues of the Government of India, EXIM Bank and the industry. CII membership has greatly benefited from the platform and as an institution CII has shown its continuing commitment to the relationship.

The Annual CII Conclave in New Delhi is scheduled at the end of the financial year to ensure a strategic push to the agenda evolved during the year through different outbound and inbound activities of CII. Since 2005, CII has organized 14 Regional Conclaves, in Zambia, Ethiopia, Ghana, Mozambique, South Africa, Cote d’ Ivoire, Uganda, Senegal, Tanzania, Namibia, and Nigeria.

The objectives that have guided the participation, deliberations and the growth process of the Conclave have evolved and grown with inputs and recommendations received at each Conclave.

PROMOTING PARTNERSHIPS AT 3 LEVELS

- Increasing outreach of information on Indian enterprise in the identified sectors to Africa.
- Increasing interaction between the Indian Industry and Africa to address specific opportunities.
- Discussing possibilities for Indian participation on long term projects.
- Building upon the momentum gathered with the launch of the "India Africa Forum Summit" and taking ahead the actionable agenda put forward during the deliberations.
- Initiation of programs related to capacity building, including resource mobilization for the same.
The essence of the CII Conclave has been to encourage Indian exporters to access the African countries and increase their presence in the region. A measure of success is the large participation at the event. The other measure is the number of B2B meetings that take place and the number of projects that are discussed. 3890 projects have been discussed in the past 13 editions.

This multi-pronged target of increasing trade, investment and developmental activities requires a sustained and concentrated effort. CII continuously works towards keeping up the momentum and keeping the Africa agenda on the forefront of Indian investors and exporters. The growing India-Africa economic exchanges bear testimony to the tangible benefits that has accrued from the high profile engagements at the conclaves. The India growth story has found a significantly larger following in Africa in this period, evidenced by the growing participation of key African delegates at the annual conclaves.

A STASTICAL SNAPSHOT

The thirteen annual conclaves held in New Delhi in the period 2005-18 have facilitated the enhancement of Indian project exports to African markets apart from strengthening ‘Brand India’ amongst the African decision makers and business leaders. A statistical review of the annual conclaves tell the story.

African Countries Participation (2005 - 2018)

Indian Delegate Participation (2005 - 2018)
The 14th edition of the CII-Exim Bank Conclave on India – Africa Project Partnership will be held from 17 - 19 March 2019 at Taj Diplomatic Enclave (Hotel) New Delhi, India.

The Conclave has successfully been able to build a bridge between Indian and African businessmen and senior government officials, under the public-private-partnership model. The Conclave has emerged as one of the largest congregation of senior ministers, policy makers and business leaders from Africa and India, cutting across sectors.

The CII Conclave has also seen Indian companies looking for business opportunities that go beyond the Government of India lines of credit. CII has initiated dialogue with other financial institutions in the African region, with competitive credit facilities to support business effort by Indian companies.