1. **India-South Africa Trade:**
   
   India-SA trade in 2018-2019 (Apr’18-Mar’19) was at USD 8.3 billion with Indian Exports at USD 4.4 billion and Indian Imports at USD 3.9 billion. The Republic of South Africa shipped USD 94.4 billion worth of goods around the globe in 2018, which reflects a 2% gain since 2014 and a 7% uptick from 2017 to 2018. From a continental perspective, 31.3% of South African exports by value are delivered to Asian importers while 26.5% are sold to fellow African countries. Given South Africa’s population of 55.4 million people, its total USD 94.4 billion in 2018 exports translates to roughly USD 1.7 for every resident in the relatively wealthy African nation.

<table>
<thead>
<tr>
<th>INDIA-SOUTH AFRICA BILATERAL TRADE</th>
<th>(Figures in Billion USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015-2016</td>
<td>2016-17</td>
</tr>
<tr>
<td>INDIA’S EXPORTS</td>
<td>3.588</td>
</tr>
<tr>
<td>INDIA’S IMPORTS</td>
<td>5.948</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9.536</td>
</tr>
</tbody>
</table>

*Exports from India to South Africa* include distillate fuel, vehicles and components thereof, transport equipment, drugs and pharmaceuticals, engineering goods, footwear, dyes and intermediates, chemicals, textiles, rice, gems and jewelry, chemicals, sports goods etc.

*Import from South Africa to India* include gold, diamond, thermal and cooking coal, copper ores & concentrates, phosphoric acid, manganese ore, aluminum ingots & other minerals. India is the largest importer of coal from South Africa. Gold from South Africa is also a leading export to India. However, this is not reflected in the South African figures as SA gold is traded through Switzerland where value addition and standardization is done before it is sent to India.

2. **South African Economy in 2018-19:**

   The South African economy grew by 1.4% in the fourth quarter of 2018, contributing to an overall growth rate of 0.8% for the entire year. The latest set of gross domestic product (GDP) figures released by Stats SA provides an overview of economic performance in 2018. South Africa found itself in economic recession in 2018, its second since the early 1990s. The 2018 recession spanned the first two quarters of the year, with the economy shrinking by 2.7% in the first quarter and contracting further by 0.5% in the second. Despite the recession, growth in the third (2.6%) and the fourth (1.4%) quarters was just enough to push overall growth for the year into positive territory, with the real annual growth rate coming in at 0.8%. This is down from 1.4% in 2017 but up from 0.4% in 2016.
The finance, real estate and business services industry was a strong supporter of overall growth in 2018, increasing by 1.8% during the year. The second largest contributor to growth was government, which expanded by 1.3%. These two industries contributed 0.4 and 0.2 of a percentage points to the overall growth.

2.1 The Mining and Construction Industries

Agriculture, mining and construction all stumbled, however. Agriculture had a difficult year, registering a contraction of 4.8%. A slowdown in the production of field crops and horticultural products stunted growth in the first two quarters.

Mining activity fell by 1.7%. Gold, copper and iron ore were the biggest drags on production in 2018, according to Stats SA's Mining: Production and sales release. Gold production fell by 14.5% in 2018, the biggest annual slump since 2008. Copper production tumbled by 28.5% in the same year, the biggest fall on record since 1981, the year Stats SA started publishing the current series of monthly mining data.

The construction industry had its worst year in two decades in 2018, according to the GDP figures. Production slumped by 1.2%, the industry's biggest annual fall since 1999, when activity fell by 1.4%. The industry has struggled to keep its head above water, experiencing its second consecutive year of economic decline in 2018.

The mining and construction industries are in recession. Both industries recorded negative growth in the third and fourth quarters of 2018.

South African annual growth is reflected above. Key facts from the GDP release for the fourth quarter 2018:

- Real GDP in the fourth quarter was up 1.4% quarter-on-quarter (seasonally adjusted and annualised).
- Unadjusted real GDP in the fourth quarter was up by 1.1% year-on-year.
- The South African economy grew by 0.8% in 2018 compared with 2017.
- Nominal GDP in the fourth quarter was estimated at 84 billion USD. For 2018, the estimate is 328 billion USD.
- Expenditure on GDP in the fourth quarter grew by 1.6% quarter-on-quarter (seasonally adjusted and annualised), largely a result of household consumption expenditure and net exports.
- Expenditure on GDP grew by 0.7% in 2018 compared with 2017.
PRIMARY SECTOR

The agriculture, forestry and fishing industry increased by 7.9% and contributed 0.2 of a percentage points to GDP growth. The growth came from an increase in the production of field crops. The mining and quarrying industry decreased by 3.8% and contributed -0.3 of a percentage points to GDP growth. This was largely the result of low production in mining of gold and 'other' mining and quarrying (including diamonds).

Mining and Quarrying Growth Rate (%)

SECONDARY SECTOR

The manufacturing industry expanded by 4.5% in the fourth quarter. The divisions that made the largest contributions to the increase were petroleum, chemical products, rubber and plastic products; motor vehicles, parts and accessories and other transport equipment; and food and beverages. The electricity, gas and water industry increased by 0.2% in the fourth quarter, largely due to an increase in electricity consumed and water distributed. The construction industry, decreased by 0.7%. Decreases were reported for residential buildings, non-residential buildings and construction works.

Manufacturing Growth Rate (%)

TERTIARY SECTOR

The trade, catering and accommodation industry, decreased by 0.7%. Decreased economic activity was reported in wholesale trade, motor trade, food and beverages, and accommodation. The transport, storage and communication industry increased by 7.7%, as a result of increases in land transport and transport support services.

Transport, Storage and Communication Growth Rate (%)
2.2 Credit and Rating Agencies

The decision by Moody’s to keep its investment rating for the country above sub-investment grade has been broadly welcomed. The ratings agency postponed giving a review and it’s now given clarity on its views on South Africa’s economy. In its credit opinion report, which does not constitute a rating action, Moody’s said South Africa’s credit rating remains at BAA3 with a stable outlook. Moody’s said it expects South Africa’s credit profile to remain in line with those of other BAA3-rated sovereign nations. Political economist Nic Borain said the ratings agency wants to see progress. Senior lecturer at Wits University Lumkile Mondi said government must now use this reprieve to address several problems facing the economy including state-owned enterprises. Moody’s decision has been welcomed in many quarters, with the rand strengthening.

Below is a table that shows the movement of South Africa’s credit rating since 2017-19.

<table>
<thead>
<tr>
<th>Agency</th>
<th>Rating</th>
<th>Outlook</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Moody’s</td>
<td>Baa3</td>
<td>stable</td>
<td>Mar 23 2018</td>
</tr>
<tr>
<td>S&amp;P</td>
<td>BB</td>
<td>stable</td>
<td>Nov 24 2017</td>
</tr>
<tr>
<td>Moody’s</td>
<td>Baa3</td>
<td>under review</td>
<td>Nov 24 2017</td>
</tr>
<tr>
<td>Moody’s</td>
<td>Baa3</td>
<td>negative</td>
<td>Jun 09 2017</td>
</tr>
<tr>
<td>Fitch</td>
<td>BB+</td>
<td>stable</td>
<td>Apr 07 2017</td>
</tr>
<tr>
<td>Moody’s</td>
<td>Baa2</td>
<td>negative watch</td>
<td>Apr 03 2017</td>
</tr>
<tr>
<td>S&amp;P</td>
<td>BB+</td>
<td>negative</td>
<td>Apr 03 2017</td>
</tr>
</tbody>
</table>

Governments are gradually coming to the realisation that diversification is necessary to foster meaningful growth. But transformation cannot be achieved in isolation. Structural reforms and greater private sector participation are crucial to unlocking Africa's potential. The South African Rand Merchant Bank's (RMB) analysis of sectoral developments — specifically in the spheres of finance, infrastructure, resources and retail — strongly support this point of view.

According to the World Bank, the lack of efficient infrastructure shaves up to 2.6% off African average per-capita growth rate, and placed significant strain on human development in 2018-19. “The African Development Bank’s (AfDB) most recent estimation of infrastructure needs is between USD 130 billion and USD 170 billion annually, but the continent's available capital is insufficient to achieve this. The good news is that this shortfall represents an opportunity to businesses involved in the development or financing of infrastructure projects. In assessing the most attractive investment environments in Africa, Rand Merchant Bank again considered two important conditions for viable investment – namely: economic activity and the operating environment. While there were changes to this year’s Top 10, the top three countries from last year – Egypt, South Africa and Morocco, have maintained their positions in terms of investment attractiveness.

According to Fauconnier, South Africa is currently a hot spot for Foreign Direct Investment, with President Ramaphosa's efforts to build a USD 100 billion book of foreign and domestic investments project on track. “The country’s currency and capital markets remain a cut above the rest of the African countries”. However, the subdued economic growth and the upcoming 2019 elections have created political party divisions, which hamper policy making.
There are no real improvements in operating environments across Africa. “Although findings reveal a slight improvement to the overall operating environment, access to financing, corruption, weak governance and inadequate efficient infrastructure remain problematic factors for doing business in Africa”. The top five performers in terms of operating environments were Mauritius, Rwanda, Botswana, South Africa and the Seychelles. Mauritius is now in its 11th year of being the easiest business environment in Africa, and it keeps on improving.

2.3 Conclusion

While South Africa's rand has weathered the emerging market currency storms better than its counterparts in 2018, the local currency i.e. Rand has weakened ahead of credit ratings from two of the Big Three rating agencies. The South African economy, in general, is suffering from serious fallout from the current plunge in the price of minerals, said to be the worst slump in 40 years. South Africa's economy, the second largest in Africa after Nigeria, is stagnating as electricity shortages, weakening global demand, lack of investor confidence and falling metal prices stifle output. Political leadership, lack of progress in implementing reforms at state-owned enterprises and the lack of deeper structural reforms to increase investment into the country is not improving the situation.

3. India Business Forum

Indian companies in South Africa are networked together in a platform called India Business Forum. The High Commissioner of India is the patron of the Forum. The Consulate organised regular meetings of the Forum to get their inputs and discuss the way forward for Indian business in South Africa.

During the year of 2018-19, there were 2 meetings. The first meeting was organized occurred on the 26th of October, 2018 in South Africa. CII India Business Forum (SA) announced their official India Business Forum media campaign on local TV channels, social media as well as through street campaigns. The second meeting was held on the 13th of February, 2019 in Parktown where the Consulate General of India, Johannesburg organized a farewell interaction with her Excellency Ms Ruchira Kamboj.

4. India South Africa Business Summit (ISABS)

The first India-South Africa Business Summit was held in Johannesburg, South Africa, on 29-30 April 2018. This event was organized by the High Commission of India in Pretoria with full support of Ministry of Commerce & Industry – Govt. of India, DIPP, Invest India and CII and relevant departments of the Government of South Africa including the Department of Trade & Industry (DTI), Gauteng Growth & Development Agency (GGDA), Department of International Relations & Cooperation (DIRCO). Please see Annexure A for further details.

5. South African Businesses In India

South African investments in India are estimated to be around USD 2.2 billion. Leading SA companies include Old Mutual, FNB, Sasol, Shaft Sinkers, ACSA, Life Healthcare, Sanlam, Momentum, ALTEC, Smollan, SAB and Hollard which are amongst other companies having business operations in India. Please see Annexure B for further details.

6. Indian Businesses In South Africa

Indian companies have a large presence in South Africa with an overall of investment of around US$ 10 billion. There are more than 150 Indian companies operating in South Africa. All major Indian MNCs including TATA, Mahindra, Ranbaxy (Sun Pharma), TCS, WIPRO and TechMahindra are present in South Africa. The main areas of engagement are pharmaceutical; IT, automobile, banking and mining, but there are other sectors where companies are doing brisk business. Please see Annexure C for further details.

7. India-South Africa Business Engagement in 2018-19: Visits and Events

7.1 Commercial delegations and participation in local Exhibitions/Trade Fairs


3. An India-South Africa Business Summit (ISABS) was held on the 28-30th April 2018 at the Sandton Convention Centre, Johannesburg.ISABS was joined by HCI, Pretoria, Ministry of Commerce and Industry, GOI, Department of Trade and Industry, Government of SA; Invest India, CII, FICCI, GGDA, Gauteng
4. Roundtable on ‘opportunities in India in the Food Processing, Agro Processing & Packaging Industries’ on 24-25 June, 2018. Minister of Food Processing Industries Mrs. Harsimran Kaur was the chief guest.

5. BRICS Trade & Industry Ministers Meeting was held between the 29th of June-5th July, 2018 at the Mount Grace Hotel, Magaliesberg. MOS Shri C.R. Chaudhary, Trade & Industry Minister participated.

6. An interaction with MOS for Human Resource Development was organized by CGI, Johannesburg on 12 July, 2018 in which Indian businessmen in SA participated as part of Diaspora and BRIIs.

7. BRICS MSME Round Table held on the sidelines of 10th BRICS Summit in Johannesburg on 23rd July, 2018. CG represented GOI.

8. The 10th BRICS summit was held on the Sandton Convention Centre, Johannesburg from 22-24 July 2018. Hon'ble Prime Minister of India attended this event in which the “Sandton BRICS Declaration” was signed.

9. CGI Johannesburg & HCI Pretoria hosted a 2 day “Invest in India Business Forum” on 12-13 November 2018 at the Sandton Convention Centre and at the PWC Waterfall Building in collaboration with Invest India and PWC. Invest in India Business Forum organized, jointly by CGI, Johannesburg, HCI, Pretoria, Invest India and PWC on 12-13 November, 2018; the local businessmen were informed of the ‘Business Opportunities’ in India and B2B meetings were held with local companies. During the first day of the Forum, Ms. Madhumitha Ramanathan, Co-Head, Global Investor Outreach of Invest India was accompanied by H.E. Ms. Ruchira Kamboj, High Commissioner of India to South Africa, Mr. Yunus Hussain, Invest SA and Dr. K.J. Srinivasa, Consul General of India, Johannesburg. During this Forum, B2B meetings were held with various companies such as Weksmans Attorneys, Slanko Global Holdings (Pty) Ltd. and Cambridge Learning. The focus was to educate South African companies on the investor friendly climate in India, policies and reforms being undertaken to encourage more and more South African companies to invest in India. Hence the gist of the Forum was on the business and regulatory environment in India, the opportunities for South African companies in India, and the practical aspects of investing in India. Additionally, there was a Q&A session with the participants. The Consulate General of India is currently tracking progress as a result of this Business Forum.

7.2 Official Delegation Visits from India to South Africa

I. The first India-South Africa Business Summit was held in Johannesburg, South Africa, on 29-30 April 2018. In terms of participation, the Summit was exceptionally well attended through the presence of three Cabinet Ministers from South Africa, Chief Minister of Gauteng Province as well as Ministers from SADC Countries including Lesotho, Botswana, Swaziland, Mozambique and Zambia, top government officials, CEOs and industry specialists from India and South Africa. Top level state delegations from Odisha and Telangana were joined by senior officials from Ministry of Food Processing and MMTK.

II. A high-level delegation under the leadership of Mr J P Gupta, IAS, Principal Secretary, Govt. of Gujarat visited South Africa to showcase the business and investment opportunities in the State of Gujarat, to invite South Africa as a partner country for the upcoming Vibrant Gujarat Summit 2019 and strengthen the present trade ties between both the countries. The delegation consisted of industry leaders in ceramics, steel and mining, chemicals, pharmaceuticals, agriculture and renewable energy, and infrastructure. The main purpose of this visit was to invite companies for participation in Vibrant Gujarat 2019. The 9th Vibrant Gujarat Global Summit is from 18th to 20th January 2019 at Gandhinagar, Gujarat, India.

III. The 9th Foreign Office Consultations were held on 18 January, 2018 in New Delhi. It was co-chaired by Dr (Ms) Neena Malhotra, Joint Secretary (E&SA) from the Indian side and Amb (Dr) Anil Sooklal, Deputy Director General: Asia and the Middle East, DIRCO from the South African side.

IV. One of the preparatory meetings of BRICS Trade & Industry Ministers & High-Level Delegations (in the run up to the BRICS SUMMIT) took place from 29 June-5 July 2018 at the Mount Grace Hotel in Magaliesburg, North West. Various meetings occurred throughout these days targeting sectors such as Trade and Intellectual Property, among others. Bilateral meetings occurred between South Africa and India which provided the opportunity for further expansion of business interface between these countries. The Indian Minister of State for Trade & Industry, Mr. C.R. Chaudhary and other high-level delegates attended the event.

V. The Indian Hon'ble Minister of Food Processing Industries Mrs. Harsimrat Kaur Badal was on an official visit to South Africa, Johannesburg from 24-25 June 2018. During her visit, a Round Table on “Opportunities in India in the Food Processing, Agro Processing & Packaging Industries” was arranged on June 25, 2018 by the Consulate General of India, Johannesburg. Individual meetings with top executives of South African companies in this sector were also held, including Tiger brands, Black Business Council, GGDA, DTI and GCC-Global Coffee Company among others. Most of these companies expressed interest to visit India and to invest in India. Follow up action is being done by the Consulate in coordination with the GoI line Ministry.

VI. An interaction with Diaspora and NRIs with Honourable Minister of State for Human Resource Development, Mr Satyapal Singh was organized by the Consulate on Thursday, 12 July 2018 at the Country Club, Auckland Park, Johannesburg. Participants included South Africa’s leading businessman and the Indian business
community. There was interest among the attendees to invest in Indian education system as well as to form JVs with Indian educational institutions to establish them in South Africa. Follow up is being done.

VII. SAITEX & Africa Big 7 were held on June 23-25, 2018 at the Gallagher Convention Centre in Johannesburg. A high-level delegation including H.E. Mrs. Harsimrat Kaur Badal, Hon’ble Minister of Food Processing Industries and participants from APEDA, Spice Board of India and Invest India participated in this event. About 9 Indian companies participated in this event. Hon’ble Minister inaugurated the India Pavilion.

VIII. Prime Minister of India, Shri Narendra Modi paid an official visit to South Africa to participate in the 10 BRICS summit on 25-27 July, 2018. The prime minister was accompanied by the Foreign Secretary, Secretary (ER) and other senior officials.

IX. COMPLAST South Africa 2018, event was held on June 13-15, 2018 at the Gallagher Convention Centre in Johannesburg. Event organised under ‘Market Access Initiative’; 40 exhibitors from India attended; coordinated by Plastcindia Foundation. The Indian Section was inaugurated by High Commissioner Ruchira Kamboj.

7.3 Official Delegation Visits from South Africa to India

I. Six South African Members of Parliament of Indian origin attended the first PIO-Parliamentarian Conference held on 9 January 2018 in New Delhi.

II. A South African delegation led by Mr. Stanley W. Henderson, Deputy Director General, Ministry of Public Works undertook a study tour from 18-22 September, 2018 in India to understand the various flagship programmes by the Ministry of Rural Development (MoRD), Government of India.

III. Indus Food II (TPCI), New Delhi 14-15 January 2019 was attended by 8 members of the Minara Chamber of Commerce from South Africa.

IV. The president of South Africa, Mr. Matamela Cyril Ramaphosa paid a state visit to India on 25-26 January, 2019. President Ramaphosa was the chief guest at the 70th Republic Day celebrations on 26 January 2019 in New Delhi at the invitation of the Prime Minister of India. The president was accompanied by his spouse and several Cabinet Ministers. President Ramaphosa was accorded a ceremonial welcome on January 25, 2019 and president Kovind hosted a banquet dinner on January 25, 2019 in honour of the visiting president of South Africa.

8. India South Africa unveil 3-year roadmap to take forward strategic partnership

India and South Africa unveiled a three-year (2019-2021) roadmap to take forward their strategic partnership as Prime Minister Narendra Modi held talks with visiting South African President Cyril Ramaphosa who will be Chief Guest at the 2019 Republic Day parade.

9. Trade Enquiries

During the year 2018-19 the Consulate received and replied to 349 trade enquiries from India and around 26 from South African companies seeking details of importers and distributors for a wide range of products in South Africa and India respectively.

10. Trade Disputes

During the year 2018-19, the Consulate received information on 18 trade disputes from both Indian and South African companies. We have been actively working to resolve these disputes through redressal mechanisms and have succeeded to some extent in some cases.

11. Company Verifications

During the year 2018-2019, the Consulate received and replied to 55 company verification enquiries from both Indian and South Africa companies, seeking company credentials beforehand to avoid any fraudulent business activities.

12. Bi monthly/Quarterly Commercial Reports

Reports were sent regularly from April 2018 to March 2019.

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The first India-South Africa Business Summit was held in Johannesburg, South Africa, on 29-30 April 2018. This event was organized by the High Commission of India in Pretoria with full support of Ministry of Commerce & Industry – Govt. of India, DIPP, Invest India and CII and relevant departments of the Government of South Africa including the Department of Trade & Industry (DTI), Gauteng Growth & Development Agency (GGDA), Department of International Relations & Cooperation (DIRCO).

2. As part of the two-day Summit, on Day 1, i.e., 29 April 2018, a meeting of the India-South Africa CEO’s Forum was held with 13 top CEOs led by Mr. Adi Godrej from the Indian side and 15 CEOs led by Mr. Vivian Reddy of the Edison Group from the South African side attending the event, which was coordinated by CII from Indian side and Black Business Council, DTI and Business Unity South Africa (BUSA) from South African Side. It focused on key sectors of potential growth compiling these into a report for the two sides to action. The Forum saw the participation of top business captains seeking to re-set and re-start, in a changing political and economic landscape in South Africa. Productive discussions were held and a brief report on various sectors including Manufacturing, Mining, Agriculture, Financial Services and Infrastructure & Energy was submitted to the Hon’ble CIM Shri Suresh Prabhu and Hon’ble Minister for Trade & Industry of SA Dr. Rob Davies for consideration. Going forward, the resumption of direct air links between India and South Africa and a simplified visa regime were identified as potential deliverables. Agenda of the CEO’s Forum and list of participants is enclosed.

3. A Bilateral meeting between Hon’ble CIM and Hon’ble DTI Minister of SA was held from 1700-1800 hrs on 29 April, which reviewed the bilateral relations and discussed ways to improve a mutually beneficial cooperation between the two countries.

4. This was followed by a “Curtain Raiser – Opening Reception Dinner” (funded by CII), which included a tribute to Mahatma Gandhi and Nelson Mandela - linking the shared histories of India and South Africa, through “Khadi Couture” designed by well-known fashion designer of SA, Mr. Gavin Rajah and team - showcasing Khadi in South Africa to an appreciative audience for the first time. The Khadi was sourced from KVIC India. Fusion cultural performances by “Trihbangi” dance Drama Company and famous flautist Wouter Kellerman played to a spellbound audience. The dignitaries launched a well-researched book “The Red Fort Declaration – The Legacy 20 Years on, Commemoration of 20 years of Strategic Partnership,” authored by noted diaspora journalist Fakir Hassen. This book captures key moments of the strategic partnership between India and South Africa, the basis of which was laid in 1997 through the signature of the historic “Red Fort Declaration”.

5. Day 2, the main day of the Summit, opened with a Plenary Session on 30 April 2018, which was attended by top dignitaries including Hon’ble CIM, Hon’ble Minister for Trade & Industry of SA Dr Rob Davies, Hon’ble Minister of Public Enterprises of SA Mr. Pravin Gordhan, Hon’ble Premier (Chief Minister) of Gauteng Province Mr. David Makhura, with a bevy of top CEOs & industry captains/investors/media from India and South Africa and officials from both sides. High Commissioner of India Ms. Ruchira Kamboj, Mr. Anil Agarwal, Chairman of Vedanta Resources (largest Indian investor in Africa) and Mr. Sipho Maseko, CEO of Telkom SA were the other speakers. The event was oversubscribed with over 2,000 registrations, and was well-covered by the local media including a live telecast by the South African national broadcaster SABC and top business channel CNBC Africa, apart from other 50 media houses.

6. An MOU was signed between Invest SA and Invest India, seeking to strength a rapidly growing economic and trade partnership between two strategic partner countries. A CII sponsored White Paper, in collaboration with PWC SA, was also released, which spotlights the good work being done by Indian businesses in South Africa, with special emphasis on localization, skilling South Africans and working in a collaborative spirit for mutually beneficial growth and progress.

7. The Plenary session was followed by a very well attended Media interaction of the dignitaries. Post the Press Conference; the dignitaries inaugurated the Exhibition area where over 100 top Indian, South African and SADC Countries’ companies had their booths installed. This included top defence companies from SA as well as companies from both countries in various sectors like automobile, IT, FMCG, mining, Food processing, etc. The exhibition booths were visited by over 2,000 attendees. B2B meetings were held between various companies of India and South Africa.

8. A panel discussion moderated by Mr. Prashant Nair of CNBC India on “Building Synergies between India and South Africa” with the participation of top businessmen and policy experts from both countries explored ways to promote bilateral relations. List of participants included both co-chairs of CEOs Forum – Mr. Adi Godrej and Mr. Vivian Reddy, CII President Mr. Rakesh Bharti Mittal, Invest India CEO Mr. Deepak Bagla & Mr. V.S. Sawhney of Sun Group from Indian side, and from SA side, CEO of South African Airways Mr. Vuyani Jarana & Goldman Sachs SA partner Mr. Colin Coleman.
The Plenary session was followed through by **seven breakaway sessions** on: Startups, Automobile & Automotive sector, Healthcare & Pharma, Women Entrepreneurs, Fourth Industrial Revolution & Future Skills, Mining Industry and Food Processing sectors. Each session had a very experienced and top-notch panel with a Knowledge Partner (E&Y, PWC, Deloitte and ENS Africa). The details of speakers of each panel as well as the panel reports are attached as enclosures.

**A “concluding session”** that sought to draw conclusions from the deliberations and chart the way forward in the bilateral partnership was the finale to the Summit. The session moderated by the well-known South African think-tank South African Institute of International Affairs, was addressed by Hon’ble CIM and the Hon’ble Minister for Small Business of SA Ms. Lindiwe Zulu and included top-notch diplomats, thinkers, policy makers and think tank members.

Importantly, the Summit had a regional dimension targeting **eight SADC member countries**: Botswana, Lesotho, Mozambique, Swaziland, Namibia, Tanzania, Zambia and Zimbabwe. With the tag line: “Together Paving the Way for a Shared Future and Prosperous Growth”, the Programme included a formal interface between India and SADC countries, with SADC Ministers from Botswana, Lesotho, Mozambique and Swaziland in attendance at the specific session. Additionally, Heads of Chambers of Commerce, Trade Representatives, SADC Ambassadors and private businessmen notched up impressive numbers, seeking to enhance two-way trade and investment between India and SADC.

**Additionally,** Hon’ble CIM held bilateral meetings with the Ministers for State Enterprises Mr. Pravin Gordhan and Small Business Ms. Lindiwe Zulu of South Africa, as well as Ministers for Trade and Commerce from Botswana, Lesotho, Mozambique and Swaziland, where they reviewed the existing economic partnership, seeking to map the way forward through new areas of mutually beneficial bilateral cooperation and growth.

In terms of participation, the Summit was exceptionally well attended through the presence of three Cabinet Ministers from South Africa, Chief Minister of Gauteng Province as well as Ministers from SADC Countries including Lesotho, Botswana, Swaziland, Mozambique and Zambia, top government officials, CEOs and industry specialists from India and South Africa. The list of top SA companies participating in the event is enclosed. Top level state delegations from Odisha and Telangana were joined by senior officials from Ministry of Food Processing and MMTC.

The Business Summit marks an important re-set in the bilateral relationship. There is a genuine desire to re-engage with India from the SA side, in a country that has set for itself the target of drawing in USD 100 billion in investment in the next five years. Upcoming Investment and Jobs Summits in South Africa and an ambitious Youth Employment Scheme which seeks to create internship opportunities for 1 million youth over a three-year term are immediate goal posts, where India is being seen as a potential partner.

As immediate next steps, Hon’ble CIM has advised Invest India to open up an Africa Desk and the CII, FICCI and FIEO to mount sector specific delegations to South Africa and SADC countries, to build upon the tremendous goodwill for India that this Summit has generated. A sub-group within the India-South Africa CEO Forum that could provide a more focused and results-oriented outcome is also being explored. The resumption of direct air links and a simplified visa regime could be potential deliverables on the economic front to speed up positive outcomes. As South Africa enters a new phase, especially ahead of Hon’ble PM’s visit in July 2018 for the 10th BRICS Summit in Johannesburg, it would be beneficial for us to translate the good political relationship into economic gains that benefit the two countries and its people.
1. **First Rand Bank [FRB]**: FRB is the only SA bank with operations in India, based in Mumbai and were strategically engaged in the India Africa economic corridor. They have since withdrawn from retail and are currently into only Corporate Investment Banking.

2. **Sasol**: In collaboration with the TATAs, SASOL went for a coal block in Orissa but the project has not taken off as yet. SASOL's technology to convert coal into petroleum is a valuable option for us and holds future possibilities. SASOL maintains an office in India to service its projects globally.

3. **Sanlam**: SA insurance company SANLAM has invested 26% in Shriram Capital in India and recently raised the stakes to 49%.

4. **ACSA and Bidvest**: These two companies are partners in the new Mumbai airport. The cumulative share of these two in the Mumbai airport consortium is 27%. Bidvest has also invested in the equity market in India.

5. **Old Mutual Group**: Old Mutual has tied up with Kotak Mahindra with 26% stake in its insurance business. It has also made forays into the property market in India.

6. **Life Healthcare**: Life Healthcare Group of South Africa recently increased its shareholding in India's hospital chain, Max Healthcare [MHC], from 26 percent to 46.4 percent, paying R1.3 billion ($123.7 million). In Jan 2012, Life Healthcare paid R830 million ($78.8 million) for 26 percent shareholding in MHC.

7. **Shaft Sinkers**: Shaft Sinkers, SA’s leading deep mining technology company with global footprint, is presently engaged in drilling three shafts for Vedanta in Bhilwara, Rajasthan. They successfully completed their project in Teesta Basin earlier.

8. **Smollan**: Smollan, a leading marketing and branding company of South Africa, has a JV with Hindustan Unilever in India. The company has undertaken several projects to brand and design stores in shopping malls across India, and is looking for more business.

9. **Momentum**: Momentum has recently formed a JV with Aditya Birla Group for the Indian insurance market.

10. **Reutech**: Reutech is doing several projects and parts for Electronics Corporation of India. They are keen to tap the defence market in India.

11. **J&J Group**: J&J Group is targeting smart grid and energy business in India.

12. **Lombard**: A leading SA company is providing surety and guarantee to Indian Construction Companies such as Shapoorji Pallonji and Praj in their ventures in Africa.

13. **SAB Miller**: Based in Bangalore since 2000 (as SABMiller India Ltd.), this brewery major has wide spread operations in India.

14. **Discovery**: Major SA insurance company is scouting for opportunities in India. They had sent a team early this year and are in touch with Invest India.

15. **Naspers**: Presence in three core e-commerce segments in India - online classifieds (OLX), payments (PayU) and online food delivery (Swiggy). While it owns and operates both OLX and PayU, it has emerged as the largest investor in Swiggy leading its last two rounds. It also had investments in MakeMyTrip and online retailer Flipkart (recently sold to Walmart - Naspers made US$ 1.6 billion profit from sale of its 11% stake in Flipkart).

16. **ALTECH**: Altech’s television decoder business has made inroads into the Indian market. Its subsidiary UEC had established a JV with India’s MIC Electronics in 2005.
17. **NANDOS (INDAGE RESTAURANTS):** Nando's Indage Restaurants Private Limited operates as a restaurant chain of Portuguese theme. The company was incorporated in 2004 and has a branch in Mumbai, India.

18. **Airports Company of South Africa (ACSA):** Airports Company South Africa SOC Ltd is a state-owned company which has already invested in India by being a part of the consortium which built Mumbai International Airport.

Other companies with interests in India are: Bentel Associates (ICS Infrastructure), Old Mutual Properties, Sasol, Bateman Engineering, Naspers, India Frontier Advisory Services, De Beers, SA Tourism, Shoprite, Cape Clean, SAB Miller, Sun International, Adcock Ingram, Discovery Health, Ceres, Distell, Dorbyl, Aspen Pharmacare, Blue Label Telecoms, Nationwide Air, CC Africa, Global Village Commodities, etc. Many of these companies are now being helped by Invest India to establish and invest into India.
INDIAN BUSINESSES IN SOUTH AFRICA

**TATA Group**

1. **TATA Africa Holding**: Tata Africa Holdings has a strong presence in over 11 African countries with investments exceeding US$145 million. The company was established in Johannesburg, South Africa, as a subsidiary of global trading company Tata International in 1994 and serves as headquarters for Tata Operations in Africa.

2. **TATA Power**: Tata power, together with its subsidiaries and joint entities, is present across the entire power value chain of conventional and renewable energy and next generation customer solutions. Tata power is India's largest integrated power company with 2.6 million power supply customers.

3. **TATA Communications**: Tata Communications is a leading provider of global digital infrastructure services, the company provides the integrated, globally managed technology solutions that underpin the fast growing digital economy. They listed on the national stock exchange of India with a market capitalization of USD 2.72 billion.

4. **TATA Steel**: Tata steel is currently the world's second largest geographically diversified steel producer. They are one of the few steel operations that are fully integrated from mining to manufacturing and marketing of finished products. They operate in 26 countries and have a commercial presence in over 50 countries with 74000 employees across 5 continents.

5. **TATA Steel Processors**: This company was originally created in 1997 to bring steel service centre solutions for the first time to industrial customers and is the first organized steel service centre capable of high tensile steel processing in India.

6. **TATA Capital**: Tata Capital Limited was established in 2007 with the sole aim of providing focused and transparent financial solutions to help people realize their dreams. They are a subsidiary of the legendary Tata Sons Limited.

7. **TATA Motors**: Tata Motors Group is a US$45 billion organization. It is a leading global automobile manufacturing company. Its diverse portfolio includes an extensive range of cars, sports utility vehicles, trucks, buses, and defense vehicles. Tata Motors is India's largest and the only original equipment manufacturer (OEM) offering an extensive range of integrated, smart, and e-mobility solutions.

8. **TATA Consulting Engineers Ltd**: Tata Consulting Engineers is a best-in-class integrated engineering consultancy solutions provider. They expertise of over five decades, presence in almost all key industry segments, capabilities to handle dimensional, large scale assignments, and long-term relationships built across the globe, makes them distinguished. They specialized, in-house talent pool and the ability to provide holistic solutions under-one-roof makes them distinctive.

**Information Technology**

1. **TATA Consultancy Services (TCS)**: helps customers achieve their business objectives by providing innovative, best-in-class consulting, IT solutions and services and to make it a joy for all stakeholders to work with us.

2. **WIPRO**: Wipro Limited is a leading global information technology, consulting and business process services company. They harness the power of cognitive computing, hyper-automation, robotics, cloud, analytics and emerging technologies to help their clients adapt to the digital world and make them successful. A company recognized globally for its comprehensive portfolio of services, strong commitment to sustainability and good corporate citizenship, They have over 160,000 dedicated employees serving clients across six continents. Together, they discover ideas and connect the dots to build a better and a bold new future.

3. **HCL Technologies**: HCL Technologies is a next-generation global technology company that helps enterprises re-imagine their businesses for the digital age. Their technology products, services and engineering are built on four decades of innovation, with a world-renowned management philosophy, a strong culture of invention and risk-taking, and a relentless focus on customer relationships. With a

4. **Tech Mahindra**: Tech Mahindra represents the connected world, offering innovative and customer centric information technology experience, enabling enterprises associates and the society to rise. They are a USD 4.9 billion company with 121,000+ professionals across 90 countries, helping 938 global customers including fortune 500 companies.

5. **Larsen & Toubro Infotech**: LTI is a global technology consulting and digital solutions company helping more than 300 clients succeed in a converging world. With operations in 30 countries, they go the extra mile for our clients and accelerate their digital transformation with LTI’s Mosaic platform enabling their mobile, social, analytics, IoT and cloud journeys.

6. **ZENSAR**: RPG Enterprises was established in 1979 and today has a turnover touching over USD 358. The organization consists of over fifteen companies managing diverse business interests in the areas of Automotive Tyres, Infrastructure, IT, Pharmaceuticals, Plantations and Power Ancillaries.

7. **NIHILENT**: Nihilent provides a comprehensive range of process and technology-led transformation services leveraging advanced analytics, artificial intelligence, blockchain, business intelligence, data science, cloud services, IoT, and machine learning. We focus these services to Banking, Financial Services, Insurance, Retail, Supply Chain & Manufacturing, Media and Entertainment, and Healthcare organizations.

8. **INFOSYS**: Infosys is a global leader in next-generation digital services and consulting. They enable clients in 45 countries to navigate their digital transformation.

9. **Millennium Technologies**: Millennium Technologies have been a name in the sector of IT consulting & application development service provider in South Africa & globally. They take pride in helping their clients increase their efficiency and streamline their business processes by leveraging new Technologies and industry best practices.

10. **Alt Africa**: Alt Africa is engaged in e-learning space. They are running several projects on e-learning in government schools in various provinces of South Africa. In addition to the above, there are a large number of small size Indian IT companies in South Africa.

**Banking and Financial Services**

1. **State Bank of India**: The State Bank of India is the leading Indian Bank in South Africa. It opened its operations in South Africa in 1997. The State Bank of India has a branch in Durban.

2. **Bank of Baroda**: Bank of Baroda had sizable operations, however the bank is in the process of winding up their operations in South Africa.

3. **ICICI Bank**: ICICI Bank got license to operate in South Africa recently. The company is focused in trade financing targeting local and Indian companies in September 2015 in trade with a little exposure to retail finances.

4. **Canara Bank**: Canara Bank opened its operations in South Africa in 2013, however the bank is in the process of winding up their operations in South Africa.

5. **Bank of India**: Bank of India has been in South Africa since 2012 and operates through the branch in Johannesburg.


7. **GIC RE South Africa Ltd**: GIC acquired RE South Africa in 2014. The company has done well and has invested close to US$ 77 million. There has been a capital infusion of 21.5 million USD in March 2019.

**Mining and Natural resources**

1. **Jindal Africa**: The industrial conglomerate is a leading global player in the steel, power, mining, coal-to-liquid, oil and gas, as well as infrastructure sectors, employing more than 50,000 people around the world, thus Jindal Africa is a natural fit within the business structures of all the African countries.
2. **Osho Ventures**: Osho Ventures is a diversified business group with interests in mineral resources and industrial sectors.

3. **Atha**: Atha Group has grown into one of the most consistent and prominent players in the Indian Mining Industry. Over the last decade, the Group has focussed on business diversification and expansion which has significantly boosted its performance over the last decade.

4. **Oakbay Investments**: Guptas flagship Oakbay faces liquidation application over USD 138000 unpaid rent.

5. **KGK Diamonds**: KGK is the biggest diamond processing and trading Indian company based in SA.

6. **A & B Global Mining**: This Company is active in trading of natural resources- coal, iron ore, manganese and copper.

7. **Oriental Rubber Industries**: This Pune based company manufactures industrial conveyor belts for the mining Industry.

8. **Swancot South Africa Pty Ltd**: This Company deals with scrap, minerals and textile trade.

9. **Natel Group**: Natel Group is engaged in trading of minerals and pharma products.

10. **Arctocel**: Arctocel is engaged in trading of minerals and food stuff.

**Automobile**
   
   **[TATA Motors: Already detailed above]**
   
   1. **Mahindra & Mahindra**: Mahindra vehicles are doing very well in South Africa. Their SUVs and Pick-up vans are a major success.

   2. **Motherson Sumi Systems**: This Noida based company is an OEM supplier for Toyota and Ford in SA. Motherson has units in Pretoria and Durban. They are putting up a third plant in Port Elizabeth.

   3. **KLT**: KLT manufacturing precision tubes, hydroforming components and automotive chassis for Ford and other companies.

   4. **Ashok Leyland**: Ashok Leyland has been present in South Africa for several years. Their vehicles have negligible presence, but the company has collaborations with South African entities for various products and services for its India operations.

**Pharma**

1. **CIPLA**: Cipla is a leading global pharmaceutical company, dedicated to high-quality, branded and generic medicines. We are trusted by healthcare professionals and patients across geographies.

2. **Ranbaxy SA PVT Ltd**: Even after the takeover by SUN group, this company retains its old name. Ranbaxy has a plant in South Africa to produce HIV anti-retroviral drugs. It also has a local JV called SONKE Pharma.

3. **Dr. Reddy Labs**: Dr. Reddy's Laboratories Ltd. begins its Generic business operation in South Africa through marketing alliance with Triomed for two of its major products.

4. **Aurobindo Pharma**: Aurobindo Pharma is operating in South Africa under different brands.

5. **Himalaya**: Himalaya products are doing well in South Africa. The company recently got several of its products on the shelf of DISCHEM, a leading SA pharma chain.

6. **Dabur**: Dabur’s engagement in South Africa is in the hair gel and related products segment.

7. **Hetero Drugs**: Hetero is engaged in contract manufacturing for leading SA pharma companies- Aspen and Adcock. They are also active in the ARV space.

8. **Pharma Pvt Limited**: They deal with bulk drugs and APIs.
1. **National Small Industries Corporation**: NSIC has been working to promote, aid and foster the growth of micro, small and medium enterprises in the country. NSIC operates through a countrywide network of offices and Technical Centres in the Country. In addition, NSIC has set up Training cum Incubation Centre managed by professional manpower.

2. **SUZLON**: Suzlon has set up few wind farm projects in South Africa.

3. **L&T Infrastructure**: L&T has been exploring possibilities of doing large scale EPC work in South Africa. They have also formed a JV in the country.

4. **Extrupet**: Extrupet Group (Pty) Ltd set up its operations in 2 000 to recycle PET bottles recovered from landfill sites. Extrupet is South Africa’s first modern recycling operation, dedicated to the recycling of post-consumer PET bottles.

5. **Ion Exchange**: Ion Exchange is into water treatment business. They have made good in-roads and are in talks with infra major Stefanutti Stocks for large scale projects.

6. **IRCON**: IRCON operates not only in highly competitive environments but also in difficult terrains and regions in India and abroad and is an active participant in prestigious nation building projects. IRCON has so far completed 300 infrastructure projects in India and more than 100 projects across the globe in more than 21 countries.

7. **Sterling and Wilson**: Sterling Wilson, a Shapoorji Pallonji company, is undertaking a large-scale EPC contract for a solar power plant in Cape Town area.

8. **Bray Bar Pumps Pvt Limited**: Bray Bar is a Kirloskar group company. They deal in water pumps of all specifications. The company also looks after a unit of SPP. SPP, a UK based pump company was acquired by Kirloskar few years back.

9. **CRI Pumps**: CRI is active in water pump space. It has several projects going on with parastatal companies in water supply and has a big presence in the agricultural areas of SA selling made in India pump products.

10. **McNally Bharat Eng. Co Ltd**: McNally Bharat Engineering Company Ltd. (MBE) is one of the leading Engineering Companies in India engaged in providing turnkey solutions in the areas of Power, Steel, Coal & Mining, Ports, Aluminium, Material Handling, Mineral Processing, Cement, Water, Oil & Gas and Infrastructure sectors such as Buildings & Townships, High Rises, Roads, Metro, Rail etc. Over 350 plants have been constructed on a turnkey basis by MBE till date.

11. **Synthetic Polymers**: Synthetic polymers manufacturer organic chemicals. SPL is housed on a massive 3.6 hectare piece of property built & designed specifically for mass production of RESINS & POLYMERS.

12. **Praj Industries**: Praj has a commercial office in Johannesburg. The company is into selling machinery for sugar plants, distillery, brewery and water treatment. From its Johannesburg base, Praj has been able to expand its presence in Africa.

13. **Joburg Industrial Trading SA**: This trading company belongs to the Kirloskar group and looks after the whole of Southern Africa. They are into trading of all Kirloskar products-gensets, diesel engines, chillers, compressors etc.

14. **Apollo tyres**: Apollo has established two manufacturing units in South Africa. They have since sold one of their units to Sumitomo of Japan and closed down the second. The company is now involved only in trading of tyres.

15. **Allied Steel**: Allied steel is one of the leading producers of steel products of certain specifications. They are a key supplier to Arcelor Mittal in South Africa.

16. **India Steel**: India Steel is a medium size steel producer with a plant near Pretoria. They also deal in scrap metal.

17. **Arcelor Mittal**: Arcelor Mittal South Africa is the largest steel make in Africa. The company has two large factories and is also into producing chemical and coking.

18. **SRF**: At SRF, they stand committed to improving the quality of life through their wide range of products and services. Pursuing their passion they have adopted 'continuous improvement' as a motto which
shapes their plans and actions. Today, anchored by their strong workforce of around 6500 of different nationalities working in 12 manufacturing plants in India, 2 in Thailand and 1 in South Africa, they continue to cater to customers spread over 75 countries.

19. **GPT:** This Kolkata based company has manufacturing unit in Kwa-Zulu Natal province. They make concrete railway sleepers

**Media**

1. **ZEE Group:** ZEE TV has over 12 channels running in Africa. These operations are managed through its head office in Johannesburg

2. **CNBC Africa:** CNBC Africa owned by ABN Group (Founder Chairman is an Indian national Mr. Rakesh Wahi) has a TV channel, online news and entertainment and Forbes Africa magazine in South Africa. It also has some potential university education projects in other countries in Africa.

3. **Sahara media:** The Sahara group owns ANN7 TV channel and The New Age newspaper.

**Hospitality and Services**

1. **Extraordinary Group:** Extraordinary group owns few lodges in South Africa. The company also manages several resorts in Southern Africa.

2. **Raj Group:** The Raj Group is a multifaceted real estate company with 15 years of building expertise.

3. **Ratan Foods:** Ratan Foods is engaged in large scale poultry projects.

4. **Titagarh Wagons Limited:** Kolkata based Titagarh Wagon Limited is in the processing of opening an office in Johannesburg. The company is interested in manufacturing wagons for Transnet and PRASA.